

NCMA PARTNER 2010-11



GALAPAGOS EXPLORER II CANODROS S.A.



Since 1987 our purpose has been to promote Ecuador and the Galapagos as a tourism privileged destination, offering innovative and high-quality products while maintaining a permanent practice of business ethics, respect for mankind, the environment and the local people.

Explore the Galapagos Islands onboard the *GALAPAGOS EXPLORER II*. The *Explorer II* provides comfort and interpretation of this natural paradise to 100 passengers venturing the Galapagos National Park. Your itinerary allows you to perceive Galapagos through different perspectives. The areas of the vessel offer a variety of rest, leisure and interpretation options, while you comfortably enjoy the cruise. Expert naturalist guides offer an environmentally friendly and educational cruise focused on the natural history of the Galapagos.



www.canodros.com


M/V GALAPAGOS
EXPLORER II

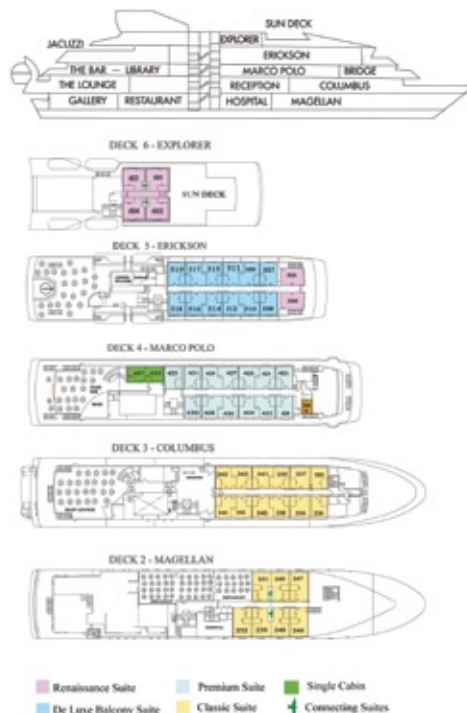


ONBOARD AMENITIES

Accommodations aboard the *Galapagos Explorer II* will enchant you with comfort and a cozy atmosphere. All of our spacious suites offer an outside view, are fully air-conditioned, equipped with marble bathrooms, TV, mini-bar, satellite communication and wireless internet access. The itinerary is planned in such a way that it allows the passengers to experience the Galapagos through different perspectives: from underwater experiences, bird-watching activities and guided walks, to wildlife observation and sunbathing on multi-color beaches.

The outside and inside areas of the vessel offer a variety of rest, leisure or interpretation options, while you comfortably enjoy the cruise.

Our facilities onboard include: 50 Suites (including 24 Balcony Suites), Boutique, Library, Piano Bar, Conference Room, Restaurant, Solarium, Elevator, Jacuzzi, Spa Service, Tea Station, Naturalist Program, Medical Assistance and internet wireless Satellite communication.



TARGET CUSTOMERS

- Well-educated passengers, interested in conservation and wildlife
- Galapagos as a destination
- Experienced in other cruises
- Families, parents with kids and grandparents
- Mature travelers, from 35 years old up
- Have traveled to Europe or Latin America in the past
- Experience in adventure travel

FEATURES AND BENEFITS

- Provides an opportunity for discovery, adventure and environmental education.
- Experience 10 different islands during the 7-night cruise, variety of fauna and flora on each visit.
- Visits to the islands and interpretation activities onboard are included in the cruise rate.
- All suite vessel, offering more space per guest than any other cruise ship in our class operating in the Galapagos.
- Exterior suites only, with average size 210 to 287-ft., 24 balcony suites.
- Close and deep encounter with nature in a pristine and worldwide recognized paradise.

SPECIAL OFFERINGS

ENHANCED ITINERARIES

We operate a 7-night cruise from Wednesday to Wednesday or Saturday to Saturday, which can be divided into a 3- or 4-night cruise.

SPECIAL PRICING PROGRAMS

Average rate per night is from \$552 to \$748 in 2011. Early bookings discounts up to 10% for reservations made up to October 2010. Our rates are per person and include guided visits to the islands, and all meals. Children under 12 years old pay 50% of the rate accompanied by an adult. Rates for triple occupancy have 20% discounts.

We offer special departures at promotional rates every month. You can check with the Reservation Department or on our website. Starting discounts at 10% up to 25% over the cruise rate.

TRAVEL AGENT POLICIES (Show me the Money)

■ Commissions

We offer a 10% commission over the cruise rate. We work with the most important Tour Operators in the USA and Canada; a list of the companies that promote our programs can be found on our website in the "Contact Us" section. If you are interested in receiving information directly from us, you can contact us through our website or call 1-800-613-6026.

■ Group Bookings

Groups will receive 1 free passenger in double occupancy per every 15 paid passengers. Not included, Galapagos Park Fee \$100, Transit Control Card \$10, beverages and personal consumptions. Special discounts for the tour leader accompanied by a group of less than 15 passengers.

■ Training

Through the NCMA you will be receiving the calendar of the events we will be attending in the year. Since our main office is based in Ecuador, a special training session can be arranged in advance, handled directly by us or through any of our partners in the USA. Web live presentations are also available, please contact sales@canodros.com for the calendar of schedules events.

Expert naturalist guides offer an environmentally friendly and educational cruise focused on the natural history of the Galapagos.

CONTACT INFORMATION

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