



STAR CLIPPERS



In today's marketplace, what unique elements distinguish Star Clippers from most other cruise lines? Let's start with the most visible (and, for many, the most compelling) – the fleet itself. It's the only fleet of modern clippers sailing ships that combines modern amenities with an authentic, genuine clipper ship primarily powered by real sails. Tall, sleek, graceful, and powered by the wind, these authentic clipper ships reflect a proud heritage of a legendary era, yet are built with all the modern comforts and conveniences that your upscale clients expect and deserve.

www.starclippers.com



STAR CLIPPERS



FEATURES & BENEFITS:

- Just 170 or 227 pampered guests – Means no crowds or long lines
- Open seating dining – Enjoy dining with new friends every night
- Casual, relaxed ambience – No jackets, ties, or long gowns
- Bridge open 24/7 – You can help steer the ship, discuss sailing with the officers
- Sail in harmony with the environment – Enjoy the large open decks while sailing at a leisurely 8 knots
- All the amenities of a private mega-yacht – Embark/disembark at your leisure. Enjoy full range of water sports activities. Relax and have the vacation of a lifetime

OUR FLEET

Star Clippers sails to the best of the Caribbean, Costa Rica, Eastern and Western Mediterranean.

Star Clipper and *Star Flyer* built in 1991 and 1992 (refurbished 2005) each carry 170 passengers with a crew of 72 (nearly 2-1 ratio) and the *Royal Clipper* built in 2000 carries only 227 passengers and a crew of 106 (nearly 2-1 ratio). The *Royal Clipper* is the first five mast full-rigged ship to be built in nearly 100 years.



IDEAL PROSPECTS

Who should you target for the Star Clippers experience?

- Anyone in the boating community. More than one-third of Star Clippers' passengers own their own boat and more than one-half are avid boating enthusiasts. They love the fact that Star Clippers is the real thing.
- People who lead active lives and have the means to enjoy the finer things in life, with combined household income of \$125,000 +
- People from 30 years old up (our average age is 55) who are soft adventure enthusiasts who enjoy exploring new and unusual ports. Many guests are honeymooners.
- Over 85% of our guests have sailed on large cruise ships and are now looking for the difference a small ship offers.

SPECIAL OFFERINGS

Star Clippers' group booking program is an ideal opportunity to reserve a block of cabins for a family reunion, corporate meeting or a group of friends celebrating a special occasion. Exclusive booking incentives like special discounts and a free cabin enhance the offer. With an array of activities both on board and ashore, it's easy for group members to do their own thing during the day and catch up every evening at dinner.

TRAVEL AGENT POLICIES

2011 GROUP PROGRAM

Your Clients Save up to 50% & You Earn up to \$1,000 Bonus!

Commissions on all cruises range from 10-15% depending on the relationship.

Group Bookings are welcomed on all sailings and special pricing is available.

Your Clients Save Big

- Save up to 50% off brochure rates.

Small Group Size

- Only 9 paying guests (minimum 5 cabins).

Earn Cruise-Only Tour Conductors Faster

- One Tour Conductor for 9 paying guests.
- Maximum 2 Tour Conductors per group occupying one cabin.

Bonus Commission

- Earn \$500 to \$1,000 bonus commission when you achieve group size.
- Only one bonus per group and sailing.

Training is available for in office seminars as well as at various trade shows throughout the year. Free DVD's are available that feature a video and virtual tours of the ships. Also by visiting our website you can find more information as well.

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these authentic clipper ships reflect a proud
heritage of a legendary era.*

CONTACT INFORMATION

STAR CLIPPERS AMERICAS

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Extension: 3035

Violet Bianchi, *Manager of Passenger Services*

Extension: 3021



SAMPLE ITINERARIES

WESTERN MEDITERRANEAN

STAR FLYER

LIGURIAN & TYRRHENIAN 7 NIGHTS

LIGURIAN	TYRRHENIAN
Sat Monte Carlo or Cannes, France	Sat Monte Carlo or Cannes, France
Sun L'Île Rousse/St. Florent, Corsica	Sun Calvi, Corsica
Mon East Corsica-Beach (AM), Bastia-Old Town (PM), Corsica	Mon Figari Beach (AM), Bonifacio (PM), Corsica
Tue Portoferraio, Elba	Tue Costa Smeralda, Sardinia
Wed Portofino, Italy	Wed Giglio, Italy
Thu Hyeres Island (AM), Sanary-sur-Mer (PM), France	Thu Lerici, Italy (Tour Florence)
Fri St. Tropez-Beach (AM), St. Tropez-Town (PM), France	Fri St. Tropez, France
Sat Monte Carlo or Cannes, France	Sat Monte Carlo or Cannes, France

2011 DEPARTURES:

April 30	Monaco to Monaco	May 7 & Sept 3
May 14 & Sept 10	Monaco to Cannes	Oct 1
Sept 24	Cannes to Monaco	June 4
	Cannes to Cannes	Sept 17

ROYAL CLIPPER

SICILY & AMALFI COAST 7 NIGHTS

Sat Civitavecchia (Port of Rome), Italy
Sun Ponza, Pointe Archipelago, Italy
Mon Sorrento, Italy & Capri, Italy (evening)
Tue Amalfi, Italy
Wed Taormina - Sicily, Italy
Thu Lipari - Aeolian Islands, Italy & Stromboli (evening cruising)
Fri At Sea
Sat Civitavecchia (Port of Rome), Italy

2011 DEPARTURES: May 7, 14, 21, 28 ~ June 4, 11, 18 ~ August 27
September 3, 10, 17, 24 ~ October 1, 8

EASTERN MEDITERRANEAN

STAR CLIPPER

GREEK ISLES & TURKEY - NORTH 7 NIGHTS

Sat Athens, Greece
Sun At Sea
Mon Camlimani, Turkey (AM) (Beach Stop), Kusadasi, Turkey (PM) (Tour Ephesus)
Tue Patmos, Greece
Wed Amorgos, Greece
Thu Mykonos, Greece
Fri Monemvasia, Greece
Sat Athens, Greece

2011 DEPARTURES:

May 14, 28 ~ June 11, 25 ~ July 9 ~ Aug 13, 27 ~ Sept 10, 24

STAR CLIPPER

GREEK ISLES & TURKEY - SOUTH 7 NIGHTS

Sat Athens, Greece
Sun At Sea
Mon Rhodes, Greece
Tue Bodrum, Turkey
Wed Dalyan River, Turkey
Thu Santorini, Greece
Fri Hydra, Greece
Sat Athens, Greece

2011 DEPARTURES:

May 21 ~ June 4, 18 ~ July 2 ~ Aug 6, 20 ~ Sept 3, 17 ~ Oct 1

GRAND MEDITERRANEAN VOYAGES

ROYAL CLIPPER

SPAIN, MOROCCO & CORSICA

14-NIGHTS LISBON-ROME	12-NIGHTS ROME-LISBON
Sat Lisbon, Portugal	Sat Civitavecchia (Port of Rome)
Sun Portimao, Portugal	Sun Bonifacio, Corsica
Mon Tangier, Morocco	Mon Mahon - Menorca, Spain
Tue At Sea	Tue Ibiza, Spain
Wed Cartagena, Spain	Wed At Sea
Thu Ibiza, Spain	Thu Motril, Spain (Tour Granada)
Fri Palma - Mallorca, Spain	Fri At Sea
Sat Barcelona, Spain	Sat Safi, Morocco
Sun Palma - Mallorca, Spain	Sun Casablanca, Morocco
Mon Mahon - Menorca, Spain	Mon Tangier, Morocco
Tue At Sea	Tue Cadiz, Spain (Tour Seville)
Wed Bonifacio, Corsica	Wed Portimao, Portugal
Thu Calvi, Corsica	Thu Lisbon, Portugal
Fri Portoferraio, Elba	
Sat Civitavecchia (Port of Rome)	

2011 DEPARTURES:

April 23 October 15

STAR FLYER

TUNISIA, SICILY & GREECE 14 NIGHTS

EASTERN ROUTE	WESTERN ROUTE
Sat Monte Carlo, Monaco	Sat Athens, Greece
Sun Calvi, Corsica	Sun Mykonos, Greece
Mon Costa Smeralda, Sardinia	Mon Santorini, Greece
Tue At Sea	Tue Monemvasia, Greece
Wed Tunis, Tunisia	Wed Pilos, Greece
Thu Hammamet, Tunisia	Thu At Sea
Fri Porto Empedocle - Sicily, Italy	Fri Siracusa - Sicily, Italy
Sat Valletta, Malta	Sat Valletta, Malta
Sun Siracusa - Sicily, Italy	Sun Porto Empedocle - Sicily, Italy
Mon At Sea	Mon Hammamet, Tunisia
Tue Pilos, Greece	Tue Tunis, Tunisia
Wed Monemvasia, Greece	Wed At Sea
Thu Santorini, Greece	Thu Costa Smeralda, Sardinia
Fri Mykonos, Greece	Fri Calvi, Corsica
Sat Athens, Greece	Sat Monte Carlo, Monaco

2011 DEPARTURES:

June 11 August 20



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**Itineraries are subject to change.*